

## VISION Enterprise END TO END RETAIL SOLUTION

PCMS have used extensive retail industry knowledge to develop an Enterprise Resource Planning template that is specifically configured for the unique requirements of the retail business.

### ABOUT PCMS RETAIL SYSTEMS

PCMS is the world's leading independent retail software vendor, with extensive specialist knowledge of the unique needs of retailers and a proven track record of delivering best of breed software solutions. With offices in Coventry, Huntingdon and Cincinnati and a global network of approved partners, PCMS delivers solutions to retailers across the globe.

### VISION TWENTY ONE PORTFOLIO

PCMS has developed a suite of retail software solutions to address the full spectrum of needs in retail, providing individual or total end to end solutions.

- **VISION BeanStore (Point of Sale)**
  - EPoS
  - Store Management
  - Central Management
- **VISION Estate Manager (Alerting & Reporting)**
- **VISION Dataflow Manager (Data Distribution)**
- **VISION TouchPoint (Kiosk)**
- **VISION WeighPoint (Weigh Scale)**
- **VISION Enterprise (End to End)**
- **VISION Loss Prevention**

### VISION Enterprise – resource planning for midsize retailers

#### The affordable, integration solution based on best practices

When it comes to planning, procuring, supplying and selling to retail customers, midsize companies face the same challenges as large national chains – but with fewer resources to meet them.

While customers continually change their needs and wants, their demand for quality, selection and service never fluctuates. For midsize retailers, the challenge is to provide a better experience than your competitors, despite your limited resources.

To remain competitive, companies like yours must improve operating efficiencies to support accurate and informed decision making based on up-to-date information – and quickly put action plans in motion. A single-platform integrated Enterprise Resource Planning (ERP) system enables you to do that – and you may be surprised to learn that it is more affordable and easier to implement than you think.

PCMS has recognised the unique challenges faced by midsize retailers in improving operating efficiencies and we have used our extensive retail industry knowledge to develop an Enterprise Resource Planning template that is specifically configured for the unique requirements of midsize retail businesses like yours.

The VISION Suite from PCMS is an end-to-end pre-configured solution to aid your midsize retail business all the way through from supplier to customer and is fully integrated to ensure maximum visibility across the chain.

Driven by SAP enterprise and BeanStore PoS, our pre-configured template solution VISION Enterprise provides all of the key business processes you require without the long implementation time or high price tag and because this is all delivered on a full solution platform, additional enhancements and solution extensions can be easily added as your business grows and expands in the future.





### VISION BEANSTORE POS

VISION Enterprise integrates seamlessly with PCMS's internally developed Point-of-Sale software - VISION BeanStore.

VISION BeanStore services multi sector, multi channel, multi tiered retailing and is to date in use by 73 key brands representing in excess of 178,000 PoS tills in over 32,400 stores situated in 37 countries.

Platform independent, based on a flexible layered architecture, BeanStore is the solution of choice for some of the world's leading retail organisations across all market sectors, providing:

- True multi-channel, multi-format solution from a single architecture
- Platform and OS independence for long term viability
- Total flexibility to suit any sector, market or locality
- Retail-specific Java infrastructure
- Intuitive graphical user interface (GUI)
- System-wide information updates from a single, central database

With VISION Enterprise you can better manage your merchandise assortments, realise efficiencies in purchasing and merchandise distribution and provide enhanced customer service in your stores. Your financial accounting application will be completely integrated with operations, for an organisation that operates with one version of the truth – transparent across your entire enterprise.

### A single platform for greater business flexibility

VISION Enterprise provides a single integrated platform that solves the vexing problems posed by dealing with different products supplied by different vendors with different distribution methods and IT environments. The solution supports your business in activities ranging from managing assortments and exchanging purchase orders with your vendors to receiving products and allocating them to your stores. The VISION Enterprise template is built onto the SAP Netweaver<sup>®</sup> technology platform to facilitate future growth, the solution provides streamlined functionality that improves productivity and helps you to regain control of your business processes. SAP Netweaver – the foundation for enterprise service – oriented architecture – provides the best way to integrate all systems running SAP or non-SAP software and helps organisations align IT with their business.

VISION Enterprise helps you improve your planning capabilities as well as your daily merchandise execution activities, such as adding items, changing prices and creating promotions. It helps you improve supply chain activities such as creating purchase orders and adjusting allocations. It provides warehouse management and inventory-tracking functionality to ensure the delivery of the right items to the right stores at the right time – ensuring that a replenished item is never out of stock and that inventory levels stay in line. The solution also makes sure that what is transferred to the stores through PoS systems is accurate and timely. This way, the customer will always benefit from your strategic decision making – and you will benefit from up-to-date sales, financial reporting and controlling data. In addition, you gain comprehensive profitability analytics functionality to help improve operational excellence across the entire organisation.



## VISION Enterprise supports the following business processes:



### Merchandise Management

With robust and flexible master-data functionality, VISION Enterprise can support item maintenance and assortment and pricing management down to the store level.



### Purchase Order Management

The SAP solution supports all phases of buying, from purchase requisitions to purchase order processing and goods receipt. It provides not only complete visibility throughout the entire purchasing process, but establishes controls and automates much of the work you are probably doing manually today.



### Merchandise Distribution

The SAP solution supports the entire distribution process, including cross-docking and flow-through for all kinds of products delivered to distribution centres or to stores directly. Allocation processing allows you to distribute items and quantities automatically, according to rules that you establish, or manually.



### Warehouse Management

The pressure to optimise inventory and lower the cost of goods sold requires strong logistics planning and execution. The solution supports the processes of picking, packing, posting and goods issue and receipt; generating shipping documentation; and performing physical inventories and cycle counts as well as returns-to-vendor processing.



### Store Execution

One of the best things about an integrated solution is the inherent ability for actions executed in the ERP application to flow down automatically through PoS systems to the stores. Whenever you change a price or add an item to an existing promotion, the change will automatically feed through to the stores enabling them to action the changes swiftly and efficient – and the same is true for any other in-store activities such as sales and returns.



### Financial Processing and Performance Monitoring

VISION Enterprise compiles real-time product and supplier data and assists you in analysing performance. The reporting features give you the visibility and the responsiveness that is required to support your retail activities – with additional support in the areas of accounting practices, general ledger processing and faster month-end close processing. The solution also handles profit centre accounting so that you can understand your profitability down to the store level.



*PCMS has enabled us to advance our existing IT processes in a way that has had an important impact on the business in terms of cost savings but also in improving our internal processes and consequently the service to our customers.*

*“The PCMS and Smythson project team has worked together to deliver this project effectively, setting a strong foundation for the future.*



Devinder Chana  
IT Director



## WHY VISION ENTERPRISE?

- Template solution but capable of meeting specific Business customisation requirements
- SAP's solution is a world class system
- Globally scalable application platform with multi-language, multi currency functionality
- Retail specific 'End to end' solution powered by SAP and BeanStore PoS

## Benefit of experience

VISION Enterprise gives retailers the benefit of years of industry experience through the combination of PCMS expertise and SAP's expansive solution offering. At PCMS we have used our years of experience working closely with our high profile retail clients to appropriately configure an ERP template that meets the day-to-day challenges of the midsized retailer, but without the vast price tag and implementation time associated with other solutions. In short, midsized retailers like yourself can obtain everything you need to implement an ERP system, with the option of adding further functionality as required – but at an affordable price and a realistic timescale for your business.

Your retail business will be able to meet customer demands and compete effectively without straining your budget or risking your day-to-day business.

By clearly defining the VISION Enterprise configuration and settings needed to address your specific challenges, VISION Enterprise is able to articulate the scope of each implementation phase in exact terms. This streamlined implementation strategy minimises disruptions to your business while maximising enterprise-wide adoption. Furthermore, each phase of the implementation delivers immediate business value for a high overall return on your investment and a low total cost of ownership.

To find out more about VISION Enterprise and how it can help improve your business processes, please contact us today.

## VISION Enterprise is a safe and affordable option for midsize retail businesses, providing:

- Flexible and powerful technology combined with robust scalability designed for investment protection
- Open architecture to leverage existing applications
- Rapid time to benefit with minimum disruption to business activities

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